

## VICTOR MARTIN-SANCHEZ

International Business & Entrepreneurship Group  
 Department of Business & Management  
 SDU Business School, University of Southern Denmark (SDU)  
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### ACADEMIC POSITIONS

Assistant Professor, International Business and Entrepreneurship Group, Department of Business and Management, SDU Business School, University of Southern Denmark (SDU), Odense, Denmark (September 2021 – Present).

Lecturer (Assistant Professor), Strategy, International Management and Entrepreneurship Group, King's Business School, King's College London, UK (January 2021 – August 2021).

Teaching Fellow, Strategy, International Management and Entrepreneurship Group, King's Business School, King's College London, UK (September 2015 – December 2020).

Short Visiting Scholar positions: John Molson School of Business, Concordia University, Montréal, Canada (August 2014); School of Labor and Employment Relations, University of Illinois at Urbana-Champaign, USA (December 2013 – May 2014).

### EDUCATIONAL BACKGROUND

Universitat Autònoma de Barcelona, Spain.

PhD in Business Economics, Sept. 2015.

MSc in Management, Organization and Business Economics, Sept. 2010.

BSc in Business Administration and Management, Sept. 2009.

### RESEARCH INTERESTS

Entrepreneurship; International Entrepreneurship; Internationalization; Institutions; Entrepreneurial Cognition; Strategic Human Capital; Entrepreneurial Growth Aspirations.

### PUBLICATIONS

#### Articles in refereed journals

- [13] Alegre, I., Berbegal-Mirabent, J., and Martin-Sanchez, V. (Conditionally Accepted) “Academic engagement and the effectiveness of heterogeneous team collaboration: An exploratory analysis” at *Small Business Economics*.
- [12] Epure, M., Martin-Sanchez, V., Aparicio, S., and Urbano, D. (Forthcoming) “Human capital, institutions, and ambitious entrepreneurship during good times and two crises”, *Strategic Entrepreneurship Journal*.
- [11] Albert, C., Caggese, A., González, B., and Martin-Sanchez, V. (2023) “Income inequality and entrepreneurship: Lessons from the Covid 2020 recession”, *Journal of Banking and Finance*, 149: 106779.
- [10] Capelleras, J-L., Martin-Sanchez, V., and Zhang, C. (2023) “Does the domestic social desirability of entrepreneurship matter for early-stage Entrepreneurs’ internationalization? The moderating role of economic freedom”, *BRQ Business Research Quarterly*.
- [9] Amore, M.D., Garofalo, O., and Martin-Sanchez, V. (2022) “Dispositional optimism and business recovery during a pandemic”, *PLoS ONE*, 17 (6): e0269707.
- [8] Amore, M. D., Garofalo, O., and Martin-Sanchez, V. (2021) “Failing to learn from failure: How optimism impedes entrepreneurial innovation”, *Organization Science*, 32 (4): 909-1148.
- [7] Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. (2020) “Entrepreneurs’ planning behavior and new firm performance”, *Management Research*, 18 (3): 307-334.

- [6] Capelleras, J-L., Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. (2019) “Entrepreneurs’ human capital and growth aspirations: the moderating role of regional entrepreneurial culture”, *Small Business Economics*, 52 (1): 3-25.
- [5] Martin-Sanchez, V., Contín-Pilart, I., and Larraza-Kintana, M. (2018) “The influence of entrepreneurs’ social referents on start-up size”, *International, Entrepreneurship and Management Journal*, 14 (1): 173-194.
- [4] Capelleras, J-L., Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. (2018) “Regional and individual determinants of entrepreneurial growth aspirations”, *Journal of Evolutionary Studies in Business*, 3 (1): 17-53.
- [3] Capelleras, J-L., Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. (2016) “Unemployment and growth aspirations: the moderating role of education”, *Strategic Change*, 25 (2): 171-185.
- [2] Ruizalba Robledo, J.L., Vallespín Aran, M., Martin-Sanchez, V., and Rodríguez Molina, M.A. (2015) “The moderating role of gender on entrepreneurial intentions: a TPB perspective”, *Intangible Capital*, 11 (1): 92-117.
- [1] Capelleras, J-L., Contín-Pilart, I., Martin-Sanchez, V., and Larraza-Kintana, M. (2013) “The influence of individual perceptions and the urban/rural environment on nascent entrepreneurship”, *Investigaciones Regionales*, 26: 97-113.

### Articles in progress at different stages of development

- [9] Berbegal-Mirabent, J. and Martin-Sanchez, V. “Evaluating the impact of third-stream activities in the Spanish universities” (Revise & Resubmit at *Journal of Technology Transfer*).
- [8] Alvarez, C., Capelleras, J-L., and Martin-Sanchez, V. “New ventures’ export orientation: wealth-based impacts of informal investors and the rule of law” (Revise & Resubmit at *International Business Review*).
- [7] Capelleras, J-L., Martin-Sanchez, V., and Zhang, C. “The curvilinear relationship between digitalization and export propensity: The role of home country corruption” (Under review at *International Business Review*).
- [6] Amore, M.D., Garofalo, O., Gutierrez, C., Martin-Sanchez, V., and Pelucco, V. “The role of patience and risk preferences in venture capital decision-making” (In preparation for submission at *Management Science*).
- [5] Capelleras, J-L., Martin-Sanchez, V., and Zhang, C. “Collaborative innovation: A solution to the dilemma of family firm internationalization?” (Under review at *Journal of Family Business Strategy*).
- [4] Alvarez, C., Capelleras, J-L., and Martin-Sanchez, V. “Entrepreneurial experience and growth aspirations: the moderating role of national research & development expenditure” (Under Review at *R&D Management*).
- [3] Capelleras, J-L., Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. “Trust, state fragility, and entrepreneurial export activity” (In preparation for submission at *Entrepreneurship, Theory and Practice*).
- [2] Alvarez, C., Capelleras, J-L., and Martin-Sanchez, V. “Exploring the intersection of gender and financial depth development in innovative entrepreneurship” (In preparation for submission at *Journal of Business Research*).
- [1] Amore, M.D., Garofalo, O., and Martin-Sanchez, V. “Stigma and entrepreneurship” (At initial stages of development)

### Book chapters

- [2] Capelleras, J-L., Martin-Sanchez, V., Rialp, J. and Shleha, W. (2018) “Entrepreneurs’ export orientation and growth aspirations: the moderating role of individual human capital”, In. G. Bosio et al. (Eds.) *Rethinking Entrepreneurial Human Capital*. Pp. 63-87. Springer.
- [1] Capelleras, J-L., Contín-Pilart, I., Larraza-Kintana, M., and Martin-Sanchez, V. (2015) “Determinantes de las aspiraciones de crecimiento de los emprendedores en nuevos hoteles y restaurantes”, In. Gerda K. Priestley (Ed.) *Retos de la industria hotelera y de la restauración: Planificación, emprendimiento y gestión*. Pp. 91-111. Bellaterra (Barcelona): EUTDH.

### JOURNAL EDITORIAL SERVICE

#### Ad-hoc reviewer

(29 reviews in total; 2023=7; 2022=6; 2021=4; 2020=2; 2019=1; 2018=6; 2017=1; 2016=1; 2015=1); *Journal of Management Studies*; *Strategic Entrepreneurship Journal*; *Global Strategy Journal*; *Small Business Economics*; *Journal of Small Business Management*; *International Small Business Journal*; *Journal of Technology Transfer*; *Regional Studies*; *Studies in Higher Education*; *Journal of Business Research*; *European Management Review*; *International Journal of Entrepreneurial Behavior & Research*; *European Business Review*; *M@n@gment*; *European Journal of International*

*Management; International Entrepreneurship and Management Journal; BRQ Business Research Quarterly; Management Research; European Research on Management and Business Economics; Socio-Economic Planning Sciences; Intangible Capital.*

### Special Issue editor

Co-Guest Editor (with M. Elo, M. Hannibal, and L. P. Dana), “International Entrepreneurship: Strategies for overcoming Challenges and Developing Capacity”, *European Journal of International Management* (Spring 2023).

### MEDIA COVERAGE

“La *generación perdida* de emprendedores de la pandemia seguirá lastrando el empleo”, by Javier Esteban, *El Economista*, October 17, 2023.

“El sesgo optimista en el emprendimiento”, Interview by Antonio G. Armas, *Radio Libertad*, June 25-26, 2022.

“Se il Manager è Ottimista l’Azienda è Più Competitiva”, by Ettore Livini, *La Repubblica*, February 19, 2021.

### PRESENTATIONS AND CONFERENCES (including scheduled events)

#### Invited presentations

- 2023 DTU Entrepreneurship, Danish Technical University (DTU), Lyngby, Denmark.  
International Business Group, Aalborg University Business School, Aalborg, Denmark.
- 2022 Universidade Unigranrio, Duque de Caxias - Rio de Janeiro, Brazil. (Online)  
Aston Business School, Aston University, Birmingham, UK. (Online)  
UB Business School, University of Barcelona, Spain.  
Department of Business, Universitat Autònoma de Barcelona, Spain.
- 2021 International Business & Entrepreneurship Group, University of Southern Denmark, Odense, Denmark.  
Department of Business, Universitat Autònoma de Barcelona, Spain. (Online due to Coronavirus)
- 2020 EGADE Business School, Mexico City, Mexico. (Online due to Coronavirus)
- 2019 Department of Food and Resource Economics, University of Copenhagen, Denmark.  
Jönköping International Business School (CeFEO Research Group), Jönköping University, Sweden.  
Colegio de Estudios Superiores de Administración (CESA), Bogotá, Colombia.  
UB Business School, University of Barcelona, Spain.
- 2018 Department of Management, Aarhus University, Denmark.
- 2017 Department of Business Economics, University of the Balearic Islands, Palma de Mallorca, Spain.  
UB Business School, University of Barcelona, Spain.
- 2016 Centre for Innovation Management Research, Birkbeck, University of London, UK.
- 2015 WHU-Otto Beisheim School of Management, Vallendar, Germany.
- 2014 Department of Business, Universitat Autònoma de Barcelona, Spain.  
Department of Innovation and Organizational Economics, Copenhagen Business School, Denmark.  
Department of Business Administration, University of Illinois at Urbana-Champaign, IL, USA.

#### Paper presentations at Conferences and Workshops

- 2023 83<sup>rd</sup> Annual Meeting of the Academy of Management, Boston, MA, USA.  
43<sup>rd</sup> BABSON College Entrepreneurship Research Conference (BCERC), Knoxville, TN, USA.  
Workshop on Innovative Entrepreneurial Ecosystems, Danish Technical University (DTU), Lyngby, Denmark.  
IDW on Entrepreneurship, Department of Strategy and Innovation, Copenhagen Business School, Denmark.  
AMJ Paper & Idea Development Workshop, ESSEC Business School, Paris, France.

- 2022 48<sup>th</sup> EIBA Annual Conference, Oslo, Norway.  
VII Workshop GEM-ACEDE, Valencia, Spain.  
DRUID22 Conference, Copenhagen, Denmark.
- 2021 47<sup>th</sup> EIBA Annual Conference, Madrid, Spain.  
41<sup>st</sup> BABSON College Entrepreneurship Research Conference (BCERC). (Online due to Coronavirus)  
SIME Group Conference, King's Business School, King's College London, UK. (Online due to Coronavirus)
- 2019 XIII GEM Research Workshop, Public University of Navarra, Pamplona, Spain.  
39<sup>th</sup> BABSON College Entrepreneurship Research Conference (BCERC), Babson Park, MA, USA.
- 2018 Academy of Management Specialized Conference, Tel Aviv, Israel.  
78<sup>th</sup> Annual Meeting of the Academy of Management, Chicago, IL, USA.  
1<sup>st</sup> Family Business and Corporate Control Workshop, Bocconi University, Milano, Italy.  
DRUID18 Conference, Copenhagen, Denmark.
- 2017 XXXI RENT Conference, Lund, Sweden.  
77<sup>th</sup> Annual Meeting of the Academy of Management, Atlanta, GA, USA.  
Economic Science Association (ESA) World Conference, San Diego, CA, USA.
- 2016 1<sup>st</sup> Global Entrepreneurship Development Centre Conference, Kingston Business School, London, UK.  
International Workshop on Entrepreneurship from an Evolutionary Perspective. Universitat de Barcelona, Spain.  
76<sup>th</sup> Annual Meeting of the Academy of Management, Anaheim, CA, USA.  
61<sup>st</sup> Annual ICSB World Conference, New Jersey/New York, USA.
- 2015 9<sup>th</sup> Iberoamerican Academy of Management Conference, Santiago, Chile.  
75<sup>th</sup> Annual Meeting of the Academy of Management, Vancouver, BC, Canada.  
DRUID15 Conference, LUISS Business School, Rome, Italy.  
3<sup>rd</sup> DREAMT-CYFE Doctoral and Young Researcher Workshop, Bergamo, Italy.
- 2014 Early-stage seminar at ESADE-Entrepreneurship Institute, ESADE Business School, Sant Cugat, Spain.  
XXXIX Simposio of the Spanish Economic Association, Palma de Mallorca, Spain.  
VIII Research Workshop based on GEM, Madrid, Spain.  
8<sup>th</sup> DEMO-MMOBE workshop, Universitat Autònoma de Barcelona, Spain.  
INBAM Conference, Barcelona, Spain.  
2<sup>nd</sup> Necessity Entrepreneurship Conference, University of Illinois at Chicago, IL, USA.
- 2013 7<sup>th</sup> DEMO-MMOBE workshop, Universitat Autònoma de Barcelona, Spain.  
GEM Research Conference, Barcelona, Spain.  
Entrepreneurship in the XXI century: Social and educational aspects. Universidad de La Laguna, Spain.  
1<sup>st</sup> Necessity Entrepreneurship Conference, University of Illinois at Urbana-Champaign, IL, USA.
- 2012 35<sup>th</sup> ISBE Conference, Dublin, Ireland.  
6<sup>th</sup> DEMO-MMOBE, Universitat Autònoma de Barcelona, Spain.  
GEM Research Workshop, Deusto University, San Sebastián, Spain.  
XXII congress of ACEDE, Cádiz, Spain.
- 2011 34<sup>th</sup> ISBE Conference, Sheffield, UK.  
6<sup>th</sup> DEMO-MMOBE, Universitat de les Illes Balears, Palma de Mallorca, Spain.  
XXI congress of ACEDE, Barcelona, Spain.  
5<sup>th</sup> DEMO-MMOBE workshop, Universitat Autònoma de Barcelona, Spain.  
56<sup>th</sup> Annual ICSB World Conference, Stockholm, Sweden.
- 2010 8<sup>th</sup> Congress of Economy of Navarre, Pamplona, Spain.

#### **Conference Organizer, track chair, or Discussant**

- 2024 Co-organizer, 2<sup>nd</sup> Workshop on Behavioral Perspectives on Family Firms, HEC Paris, France.  
Co-organizer, DRUID Academy, University of Southern Denmark, Odense, Denmark.

- 2023 Co-organizer, 1<sup>st</sup> Workshop on Behavioral Perspectives on Venture Capital, CBS, Copenhagen, Denmark.  
Track chair, 5<sup>th</sup> Odense IE Workshop, University of Southern Denmark, Odense, Denmark.
- 2021 Discussant, Nordic Initiative for Corporate Economics (NICE) Conference, CBS, Copenhagen, Denmark.  
Track chair, 4<sup>th</sup> Odense IE Workshop, University of Southern Denmark, Odense, Denmark. (Online due to Coronavirus)
- 2020 Discussant, Doctorate in Economics, Management and Organization (DEMO) Workshop, Universitat Autònoma de Barcelona, Spain.

## DISSEMINATION AND CONSULTING ACTIVITIES

Mentorship sessions to entrepreneurs, incubator consultants and (prospective) entrepreneurs at INCUBA (Center for Innovation and Entrepreneurship) for CESA Business School, Bogotá (Colombia) (April 2019).

Research consultant and member of the Navarre (Spain) GEM (Global Entrepreneurship Monitor) team at GERA (Global Entrepreneurship Research Association) (2011 – Present).

## PH.D. STUDENT SUPERVISION

### Doctoral dissertation co-supervision

Rodrigo Fuentes-Solís, Universitat Autònoma de Barcelona (Spain). 2023-present.

Cecilia Álvarez, Universitat Autònoma de Barcelona (Spain). 2019 – 2023.

Chao Zhang, Universitat Autònoma de Barcelona (Spain). 2019 – 2023. Placement: Northumbria University (UK).

## PH.D. COMMITTEE MEMBERSHIPS

### Dissertation committee member

Anna Izotova; Universitat Autònoma de Barcelona (Spain); October 2023.

Lisi Peng; Durham University Business School (UK); September 2023.

M. C. Henriquez Daza; U. Autònoma de Barcelona (Spain) & Pontificia U. Javeriana de Cali (Colombia); May 2023.

Ricardo Torrecilla Sánchez; Universitat Internacional de Catalunya (Spain); March 2023.

Ahmed Basingab; Universitat Autònoma de Barcelona (Spain); March 2022.

Tatiana Lopez; Universitat Autònoma de Barcelona (Spain); December 2021.

José Luis González Porras; Universidad de Málaga (Spain); July 2021.

Daryna Lysenko; University of Westminster (UK); May 2021.

Nerea González Egia; Mondragon Unibertsitatea (Spain); September 2017.

### Dissertation external examiner

Sufia Mohand Amar; Universidad de Granada (Spain); January 2023.

Sergey Kazakov; Universidad de Málaga (Spain); June 2021.

Luis Fernando Hidalgo Varela; Universitat Autònoma de Barcelona (Spain); December 2020.

Paula María Infantes Sánchez; Universitat de les Illes Balears (Spain); September 2020.

## TEACHING EXPERIENCE

### Graduate level

*University of Southern Denmark (Denmark):*

- International Strategic Partnerships. Fall 2023.
- International Entrepreneurship. Spring 2024. Spring 2023. Spring 2022.
- MSc thesis supervision. 2021 – Present.

*Northern Institute of Technology Management (NIT) at Hamburg University of Technology (TUHH) (Germany):*

- Applied Market and Business Strategy (MBA). Spring 2023.

*King's College London (UK):*

- Venture Growth. Fall 2020; Fall 2019; Fall 2018.
- MSc thesis supervision. 2016 – 2021.
- International Entrepreneurship (Teaching assistant). Spring 2016.

*Birkbeck, University of London (UK):*

- Innovation: Management and Policy. Fall 2017.

*Copenhagen Business School (Denmark):*

- Business Strategies in Latin America and the Caribbean. Spring 2017.
- Leadership and Governance at MNEs. Fall 2016.
- Master thesis/business project supervision. Spring 2017.

## **Undergraduate level**

*University of Southern Denmark (Denmark):*

- Cross Cultural Management. Spring 2024. Spring 2023; Spring 2022; Fall 2021.
- International Business. Spring 2023.
- Behavior and Markets. Spring 2023; Spring 2022.
- BSc thesis supervision. 2021 – present.

*King's College London (UK):*

- Introduction to Entrepreneurship. Fall 2020; Fall 2019; Fall 2018; Fall 2017.
- BSc thesis supervision. 2018 – 2020.
- Entrepreneurial Finance (Teaching assistant). Fall 2020.
- The Psychology of Entrepreneurship and Innovation. Spring 2018; Spring 2017.
- Entrepreneurial Family Firms (Teaching assistant). Spring 2017.
- Principles of Economics (Teaching assistant). Fall 2016; Fall 2015.
- Business Strategy (Teaching assistant). Fall 2016.

*Birkbeck, University of London (UK):*

- Entrepreneurship and Small Business. Fall 2016.

*Universitat Pompeu Fabra (Spain):*

- Human Resources. Fall 2014.

*Universitat Autònoma de Barcelona (Spain):*

- Strategic Management. Spring 2014; Spring 2013; Spring 2012.
- Entrepreneurship (Teaching assistant). Fall 2014.
- Finance (Teaching assistant). Spring 2012.

*Universitat Internacional de Catalunya (Spain):*

- Strategic Management. Summer 2019.

## **TEACHING TRAINING**

Fellow of The Higher Education Academy (FHEA) in recognition of attainment against the *UK Professional Standards Framework* for teaching and learning support in higher education. Certification pursued at King's College London (UK). Recognition reference: PR137483.

Courses taken in the Unit for Innovation in Higher Education Teaching at the Autonomous University of Barcelona (Spain) learning programs (The entire course is organized in 7 activities: \*ECTS = European Credit Transfer System):

- Activity 1: Teaching in the new knowledge-learning context (2h).
- Activity 2: Oral skills competences (1 ECTS\*).
- Activity 3: Ways to assess student learning (1 ECTS\*).
- Activity 4: Teaching innovative experiences (1 ECTS\*).

- Activity 5: Classroom observation guidelines (1.5 ECTS\*).
- Activity 6: Teaching planning (1 ECTS\*).
- Activity 7: Teaching portfolio (1.5 ECTS\*).

## GRANTS, HONORS AND AWARDS

### Research Grants

- 2022 Research member of the ARIES (Accelerator Research and Innovation for European Science and Society) Erasmus + Alliance for innovation European Grant. Project ID: 101056369. Call: Partnerships for Innovation: Alliances (ERASMUS-EDU-2021-PI-ALL-INNO). Period of the project: 2022-2025. Principal Investigator: Prof. Martin Larraza-Kintana. (1,7 million EUR)
- 2021 Research member of the project entitled “Sustainable Social Economic Progress (SSEP)”. Reference number: PID2020-114460GB-C31. Government of Spain. Ministry of Economy and Competitiveness. Period of the project: 2021-2024. Principal investigator: Prof. Emili Grifell-Tatjé. (72,600 EUR)
- 2021 Research member of the project entitled “Managing people for sustainable and innovative organizations”. Reference number: PID2020-115018RB-C31. Government of Spain. Ministry of Economy and Competitiveness. Period of the project: 2021-2024. Principal investigator: Prof. Martin Larraza-Kintana. (122,367.30 EUR)
- 2017 Recipient of a Research Innovation Fund (RIF) grant from the School of Management and Business at King’s College London to develop an experimental research project entitled “Entrepreneurs and beliefs formation: Optimism or feedback?” (With an additional funding round in 2019). 9000 GBP (≈11,000 EUR)
- 2014 Research member of the project entitled “Firm Commitment for Improving Organizations and Enhance Welfare”. Reference number: ECO2013-48496-C4-4-R. Government of Spain. Ministry of Economy and Competitiveness. Period of the project: 2014-2017. Principal investigators: Prof. Miguel Angel García Cestona. (50,700 EUR)
- 2014 Recipient of a mobility scholarship for the participation in the 2014 USASBE (*United States Association for Small Business and Entrepreneurship*) Doctoral Consortium and attendance to the annual conference, Fort Worth, TX, USA. 1,227 USD (≈1,130 EUR)
- 2013 Recipient of a mobility scholarship from the Universitat Autònoma de Barcelona. Reference number: ESTPIF2013-24. Purpose: Visiting Scholar the School of Labor and Employment Relations at the University of Illinois at Urbana-Champaign, IL, USA. (4,125 EUR)
- 2012 Research member of the project entitled “*Internal drivers of firm success: innovation, people and the organization of the workplace*”. Reference number: ECO2010-21393-C04-03. Government of Spain. Ministry of Economy and Competitiveness. Period of the project: 2011-2014. Principal Investigator: Prof. Martin Larraza-Kintana. (96,800 EUR)
- 2012 Recipient of a mobility scholarship for attendance and participation to the Course on Management Research for Business and Administration Spanish professors (30h) at Real Colegio Complutense, Harvard University, Cambridge, MA, USA. (≈300 EUR)
- 2011 Recipient of a Pre-doctoral scholarship (PIF, Research Staff in Training Period) in the Department of Business Economics at the Universitat Autònoma de Barcelona (Spain). Reference number: 410-01-1/2011. (October 2011-September 2015). (≈60,000 EUR)

### Honors and awards

- 2022 Best paper in the International Entrepreneurship track at the ISBE 2022 conference in York, UK.
- 2021 Best paper in the International Entrepreneurship track at the ISBE 2021 conference in Cardiff, UK.
- 2016 Best paper award for competitive paper presented by young scholar at Global Entrepreneurship Development Centre (GEDC) Conference, Kingston Business School, London, UK.
- 2015 *International Entrepreneurship and Management Journal* Editors’ Best Paper Award at the Iberoamerican Academy of Management (IAM) Conference 2015 in Santiago, Chile.
- Most promising PhD student paper Award at the 3<sup>rd</sup> DREAMT-CYFE Doctoral and Young Researcher Workshop, Bergamo, Italy.
- 2014 Best paper Award in the track organized by *Cornell Hospitality Quarterly* at the INBAM (*International Network of Business and Management Journals*) Conference 2014 in Barcelona, Spain.

2010 The best paper presented at the 8<sup>th</sup> Congress of Economy of Navarre, Pamplona, (Spain). Titled: *“The impact of entrepreneurs’ planning profiles on firm growth: an empirical analysis”*.

### **UNIVERSITY ADMINISTRATION SERVICES**

MBA working group committee member at the University of Southern Denmark (2022- 2023)

Seminar series coordinator at the International Business and Entrepreneurship Group in the Department of Business and Management at the University of Southern Denmark (2021 – Present).

Admissions tutor for the MSc in Strategic Entrepreneurship and Innovation at King’s Business School (2018 – 2021).

Deputy admissions tutor for the BSc in Business and Management at King’s Business School where I give several tasters, offer holder, and open day presentations per each academic year (2015 – 2020).

Personal tutor for UG and PG students. A personal tutor is an academic member of staff who takes an active interest in a student's academic progress and university experience and is concerned for a student's general welfare (2015 – 2021).

### **PROFESSIONAL EXPERIENCE**

Marketing Intern. The Monbake Group Inc. Marketing Department. Barcelona and Aiguaviva (Girona) offices, Spain (June 2011 – May 2012).

Internal Audit Intern. CaixaBank Headquarters. Audit Department. Barcelona, Spain (January 2008 – April 2008 and September 2008 – December 2008).

### **LANGUAGES**

Catalan (mother tongue), Spanish (mother tongue), English (fluent), Italian (fluent), Danish (beginner).

### **PERSONAL**

Married. Citizenship: Spain. Two children (born 2019 and 2022).